



Reinforcing Healthcare Progress™

MEDITECH

Consulting Services

MAGIC | C / S | 6.0 | 6.1 | Expanse

The Healthcare Triangle, Inc. (HCTI) Commitment

Provide a higher-level of Information Technology consulting services and implementation expertise to the healthcare industry

Strategy • Implementation • Optimization • Resourcing

Healthcare Triangle is an organization of seasoned professionals, united by a common commitment to provide the highest level of Advisory, Implementation and Resourcing services to our clients. We are dedicated to healthcare and strive to make valuable and meaningful contributions to our clients. Our extensive, real-world experience enables us to understand and appreciate every client's unique challenges while effectively partnering with them to drive change. Our methodologies are proven and our outcomes measurable.

Founded on the principles of PARTNERSHIP, INTEGRITY, COMMITMENT, and VALUE; and inspired by trusted relationships, HCTI partners with every client to drive change, add value, and maximize the return of each organization's Health Information Technology investment.

MEDITECH Consulting Services · MAGIC | C / S | 6.0 | 6.1 | Expanse

HCTI's in-depth, hands-on experience helps clients plan and implement MEDITECH inpatient, outpatient, long term care, home health, ambulatory, and financial systems. Our focus is on operational alignment, process enhancement, and measurable outcomes.

Focusing on five critical change management principles central to clinical and financial workflow transformations, our eMETHODS™ addresses the human, workflow, and technological components of an IT-enabled initiative, ensuring maximized value from your IT investment.

Healthcare Triangle provides a comprehensive suite of MEDITECH Strategy, Implementation,

Optimization and Resourcing Services. We have the most professional and MEDITECH Consulting resources in the industry. Our MEDITECH Consultants average more than 20 years of in-depth professional healthcare experience deploying best practices. Our associates combine unmatched clinical, financial, and operational backgrounds with an expert understanding of MAGIC, C / S, 6.0, 6.1, and Expanse.

Our highly qualified team of MEDITECH Consultants — RNs, MDs, Clinical & Pharmacy Informaticists, Project & Program Managers and Revenue Cycle & Supply Chain Specialists have helped our clients achieve great success and enabled them to get the most out of their MEDITECH investment.

eMETHODS™

is a methodology developed by Healthcare Triangle that guides organizational alignment and engagement to ensure project outcomes are achieved and adoption objectives are met or exceeded.

Healthcare Triangle provides a full scope of MEDITECH Consulting Services

Implementation & Optimization Services Advisory & Planning Services Resourcing Services

MEDITECH Expanse

- Expanse Readiness Assessment
- Expanse Implementation & Migration Planning
- Expanse Project / Program Management
- Expanse Workflow Mapping / Redesign
- Expanse Design & Build SME
- Expanse Training and Testing Coordination
- Expanse Go-Live Planning and Support

Revenue Cycle & Supply Chain

- RevCycle & Supply Chain Assessment
- Ambulatory RevCycle & Referral Optimization
- Charge Capture & CDM Optimization
- Supply Chain Integration & Improvement

Acute & Ambulatory Clinical Informatics

- Integrated Clinicals Implementation
- Integrated Data Ownership Mapping
- Clinical Content Design & Development
- Clinical Workflow Mapping and Redesign
- Clinical Decision Support & EBM

Physician Advisory Services

- Physician Engagement & Alignment
- Physician Adoption, Coaching & Education
- Physician Office Workflow Assessment
- Physician Office Data Integration Analysis
- Physician Order Set Content Development
- Physician Governance Jump Start

Optimization

- Acute & Ambulatory Clinical Documentation Optimization
- Pharmacy, Lab, Imaging & OM Optimization
- RevCycle & Supply Chain Optimization

Regulatory Compliance

- Audit & GAP Analysis
- Regulatory Compliance Roadmapping

Fully Certified in Levels 1, 2, 3, 4 and Pathway

Healthcare Triangle brings a dedicated team-oriented approach centered on in-depth, hands-on experience to help you strategically plan and implement MEDITECH's Expanse clinical and financial systems. Further, during our discovery process, we engage the client to learn organizational strengths and gaps to tailor a customized solution of resources that ensures a successful implementation.

Our resource scoping process is essential to fitting the right associates into the right situations, leading to reduced costs and increased project production. Our CORE™ and CORE+™ resource offerings allow organizations to adapt resource needs to their project goals and metrics. Focusing on operational alignment, clinical engagement / adoption, and advanced workflow optimization, HCTI provides measurable outcomes allowing every client to drive change, add value, and maximize the return on their Health Information Technology investment.



...We are delighted we chose HCTI as our MEDITECH Partner. It is clear they understand the nuances of managing large-scale, complex implementation initiatives. HCTI has 'hit-the-ground-running,' and is aligning our entire organization around this important initiative. They are extremely professional and capable, and continuously demonstrate a strong commitment to our success...they are a great partner."

Dalton Huber

Chief Financial Officer Campbell County Health

Healthcare Triangle provides the full scope of experienced MEDITECH Consulting Services

MEDITECH ExpansE Implementation

- Certified Project Managers
- Certified Clinical & Ambulatory Leads
- Certified Financial Leads
- Certified MIS/Tech Leads
- Certified CPOE – eRX Consultants
- Certified Surgical Services Consultants
- Certified Nursing Consultants
- Certified Physician Documentation Consultants
- Certified Pharmacy Consultants
- Certified ITS Consultants
- Certified Lab Consultants
- Certified Patient Accounting/Claims Consultants
- Certified Materials Management Consultants
- Certified General Financial Consultants
- Certified Patient Access/Portal Consultants
- Certified HIM/SCA Consultants
- Interface Management Specialists
- Conversion Specialists
- Training Coordinators

Are you looking for

MEDITECH

Strategy, Implementation, Optimization, or Resourcing Consulting

MEDITECH Implementation and Optimization Services

MEDITECH is our pedigree, it really is that simple. Our expert team of MEDITECH consultants help our clients achieve great success with their MEDITECH Implementation and Optimization efforts across all platforms. Healthcare Triangle provides a full breadth of MEDITECH implementation, migration, upgrade, optimization, and assessment service offerings.

MEDITECH Implementation & Migration Services

A migration to MEDITECH ExpansE is not just an upgrade, it's a complete system conversion, often including Ambulatory, Long Term Care (LTC), and Home Health. A well-planned MEDITECH implementation avoids the most common mistakes and pitfalls, offering significant performance improvement benefits to any organization — operational & financial.

Healthcare Triangle's MEDITECH experts can assist with:

- Readiness Assessment
- Project / Program Management
- Pre-Implementation Planning & Resource Modeling

- Governance, Organizational Alignment, & Physician Engagement
- Clinical & Operational Workflow Redesign & Process Improvement
- Clinical Content, Clinical Decision Support, & Order Set Development
- RevCycle Redesign & Centralized Scheduling Improvement
- Experienced Magic, C/S, 6.0, 6.1, and ExpansE SMEs & Implementation Specialists

MEDITECH Integration & Adoption

The single greatest defining success factor of an integrated documentation platform project is understanding and leveraging the inherent integration of the MEDITECH platform across all care spectrums. Healthcare Triangle not only helps clients develop and implement MEDITECH's Acute & Ambulatory modules, we do it with measurably improved utilization, efficiency and across setting adoption. Our proven e^{METHODS}, coupled with a focus on governance and best practices drives adoption, enhances workflows, and standardizes protocols.

Achieve the benefits of a highly integrated platform, including Acute, Ambulatory and Continuing Care modules. We'll help you with:

- Acute & Ambulatory Documentation Alignment
- Clinical & Ancillary System Integration
- Pharmacy, Lab, Imaging, & Order Management Integration
- Physician Efficiency and Adoption
- Clinical Decision Support & Order Set Customization
- RevCycle Redesign & Process Improvement
- Supply Chain & Surgical Services Alignment

MEDITECH Optimization: Assessment & Resolution

With our MEDITECH Optimization Services, we provide both Assessment and Resolution. We identify exactly where system performance and utilization opportunities exist, as well as how to enhance revenue capture or lowering of costs. Once improvement opportunities are identified, we'll assist you with corrective actions.

Our Optimization Assessment and Resolution Services include:

- MEDITECH Best Practice & Process Improvement Analysis
- Clinical Decision Support Jumpstart & Optimization
- Pharmacy, Lab, Imaging, & Order Management Optimization
- Physician Efficiency & Adoption Improvement
- Acute & Ambulatory Documentation Optimization
- RevCycle Optimization & Scheduling Optimization
- Supply Chain Optimization & Inventory Management Improvement Analysis

Our Clients

Say it Best...



...We selected HCTI as our certified MEDITECH Expanse consulting firm based on their experience with this complex migration and their willingness to partner with us to meet our goals as an organization. With HCTI's assistance, we will focus our organization on this important initiative to provide a safe, efficient system for both our providers and the community we serve."

Melanie Swenson

Health Information Technology Director Kalispell Regional Healthcare



..."We selected Healthcare Triangle as our certified MEDITECH Expanse consulting firm based on their experience with community health care organizations similar to us, running the same legacy platform, and successfully transitioning them to Expanse. With HCTI's assistance, we will drive this rapid implementation toward the fully integrated, one-patient, one-record EHR that our providers and our community deserve."

Scott Poest

Chief Information Officer Lake Regional Health System

Sometimes you simply need the best resource to fill a gap, manage a project, or provide a MEDITECH Subject Matter Expert (SME).

MEDITECH Resourcing Services

Healthcare Triangle provides a comprehensive set of MEDITECH Resourcing Services to help you meet your critical objectives. Whether you need support for a mission-critical project, or operational coverage during a period of transition, we fundamentally believe that staff augmentation should provide more than temporary coverage. You'll find that our seasoned MEDITECH Consultants bring a deep understanding of best practices, proven methods, and real-world experiences. Our seasoned MEDITECH Consultants have the skills and expertise to help you succeed.

MEDITECH Resourcing Services Project Resourcing

Our experts will help you fill MEDITECH project resource gaps on all platforms. We'll provide experienced Subject Matter Experts (SMEs) and project management staff capable of maintaining project progress, regardless of internal resource setbacks.

- Project Managers
- Clinical Core Team Leads
- Financial Core Team Leads
- Advanced Clinicals Subject Matter Experts
- RevCycle & Supply Chain Subject Matter Experts
- Physician Consultants/Process Improvement

Operational Resourcing

Count on Healthcare Triangle to fill short-term or long-term operational needs — covering vacancies, leaves of absence, and supplementing your team during high demand periods. We'll keep you moving forward with critical projects, maintenance, update and support functions across all MEDITECH platforms.

- MEDITECH Ambulatory Analysts
- MEDITECH Clinical Analysts
- MEDITECH Ancillary Analysts
- MEDITECH RevCycle Analysts
- MEDITECH Supply Chain Analyst
- MEDITECH Trainers

- Interim CIOs
- Interim Technology Leader
- Interim Applications Leader

Strategic Planning & Visioning

- Meaningful Use Audit & Compliance Planning
- Physician Engagement & Alignment
- Long-Range Tactical Planning & Investment (TCO)
- Forecasting
- System Selection & Contracting
- Governance & Alignment Facilitation
- Physician Practice Integration
- HIE /ACO Planning
- IT Performance / Operational Assessment
- IT Organizational Benchmarking
- Project Management Office Jumpstart
- Insourcing / Outsourcing Feasibility Analysis

Our MEDITECH Advisory & Strategy Services

- Strategic Planning & Visioning
- Meaningful Use Audit & Compliance Planning
- Physician Engagement & Alignment
- Long-Range Tactical Planning & Investment (TCO)
- Forecasting
- System Selection & Contracting
- Governance & Alignment Facilitation
- Physician Practice Integration
- HIE / ACO Planning
- IT Performance / Operational Assessment
- IT Organizational Benchmarking
- Project Management Office Jumpstart
- Insourcing / Outsourcing Feasibility Analysis

Talk to our experts about your MEDITECH Consulting needs

Whether implementing or optimizing a single module, starting a CPOE initiative or performing an enterprise-wide system conversion or implementation, our MEDITECH Consultants and proven methods can help ensure the success your organization expects and deserves.

MEDITECH Advisory & Planning Services

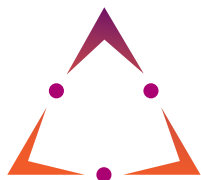
Healthcare Triangle provides full MEDITECH Advisory & Planning Services, for all platforms, to help you understand and address the unique challenges of your Health Information Technology (HIT) environment. Our approach is simple — we start from the premise that each environment is unique and that it's the single most important factor in shaping your IT Strategy. We factor in your organization's environmental drivers, size, technology progressiveness, fiscal position, and legacy limitations.

Our MEDITECH Advisory & Strategy Services include the full range of assessment, planning, and management offerings. Leveraging our e^{METHODS} we can align your IT, Clinical, Financial and Executive Leadership, establish, and agree to a common roadmap — one that is achievable, cost-effective and tuned to the specific needs of your organization.

Our Advisory Services Team has rich industry experience and expertise in governance, benchmarking, long-range planning, investment modeling, and TCO (Total Cost of Ownership) forecasting, as well as a multifaceted understanding of Meaningful Use and the steps necessary to achieve compliance.

Other MEDITECH Services

- Business Intelligence & Reporting: DR, NPR, & Report Designer
- Scanning & Archiving Strategy, Design & Implementation
- Interface Strategy, Design, & Build
- HIE Integration & CCD Implementation
- System Version Upgrades & Enhancements
- DTS Test Management & Reporting
- Implementation Testing Support & Test Plan Development
- End-User Curriculum Development & Training (Clinical & Non-Clinical)
- Go-LIVE Support
- Post Go-LIVE Optimization



HEALTHCARE
TRIANGLE

Reinforcing Healthcare Progress™

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Healthcare Triangle, Inc.™ (HCTI), based in Pleasanton, Calif., reinforces healthcare progress through breakthrough technology. HCTI achieves HITRUST Certification for Cloud and Data Platform (CaDP) to manage risks. We support healthcare and life sciences organizations improve health outcomes by enabling the adoption of new technologies, data enlightenment, business agility, and accelerating the value of their IT investments. HC/LS turn to HCTI for expertise in cloud transformation, security and compliance, data lifecycle management, and clinical/business performance optimization.

For more information, please visit www.healthcaretriangle.com.

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